ACCUMULATOR PRODUCT SUMMARY (please refer to the appropriate prospectus for details)

| Series | Accumulator '04 | Accumulator '06 | Accumulator '07 | Accumulator '08 |
| :---: | :---: | :---: | :---: | :---: |
| Total Separate Account annual expense | B Share $1.25 \%$ <br> Bonus Share $1.50 \%$ <br> L Share $1.65 \%$ <br> C Share $1.70 \%$ | B Share $1.30 \%$ <br> Bonus Share $1.55 \%$ <br> L Share $1.65 \%$ <br> C Share $1.70 \%$ | B Share $1.30 \%$ <br> Bonus Share $1.55 \%$ <br> L Share $1.65 \%$ <br> C Share $1.70 \%$ | B Share $1.30 \%$ <br> Bonus Share $1.55 \%$ <br> L Share $1.65 \%$ <br> C Share $1.70 \%$ |
| Annual Policy Fee | Yrs. 1\&2: Lesser of \$30 or 2\% of AV. Yrs. 3+: \$30 waived if AV >= \$50k |  |  |  |
| Years of CWC |   <br> $B$ Share $7,7,6,6,5,3,1,0$ <br> Bonus Share $8,8,7,7,6,5,4,3,0$ <br> LShare $8,7,6,5,0$ <br> C Share $N / A$ |  $B$ Share <br> Bonus Share $7,7,8,6,7,5,3,1,0$ <br> L Share $8,7,6,5,5,0$ <br> C Share $N / A$ | B Share $7,7,6,6,5,3,1,0$ <br> Bonus Share $8,8,7,7,6,5,4,3,0$ <br> L Share $8,7,6,5,0$ <br> C Share N/A | B Share $7,7,6,6,5,3,1,0$ <br> Bonus Share $8,8,7,7,6,5,4,3,2,0$ <br> L Share $8,7,6,5,0$ <br> C Share N/A |
| Number of Sub Accounts | 38 | 38 | 38 | Series 8 = 37; Series 8.2/8.3 $=24$ |
| Net Subaccount Fee Max (2012) | 1.44\% | 1.44\% | 1.44\% | 1.44\% |
| Net Subaccount Fee Min (2012) | 0.63\% | 0.63\% | 1.63\% | 0.63\% |
| Premium Suspension | Yes except in Florida, Maryland, Texas and Oregon |  |  |  |
| Optional Living Benefit | Greater of Roll up to age 85 or Annual Ratchet to age $\mathbf{8 5}$ Guaranteed Minimum Income Benefit (GMIB) |  |  |  |
| Measuring Life | Annuitant | Older Owner | Older Owner | Older Owner |
| Fee at Issue | 0.55\% (5\%) / 0.65\% (6\%) | 0.65\% | 0.65\% / 0.80\% | Series 8 = 0.80\%; Series $8.2=0.85 \%$; Series $8.3=1 \%$ |
| Max Fee | 0.55\% (5\%) / 0.65\% (6\%) | 0.65\% | 0.95\% / 1.10\% | Series $8=1.05 \%$; Series $8.2=1.05 \%$; Series $8.3=1.3 \%$ |
| Fee Calculated On | GMIB Benefit Base | GMIB Benefit Base | GMIB Benefit Base | GMIB Benefit Base |
| Fee Reduced From | Account Value | Account Value | Account Value | Account Value |
| Frequency of Fee Charge | Anniversary Charge | Anniversary Charge | Anniversary Charge | Anniversary Charge |
| Resets Frequency | 5 year | 5 year (Jan. 2007 Annual) | Annual | Annual |
| Resets Max Age | 75 | 75 | 75 | 80 |
| Roll up rate | 5\%/6\% | 6\% | 6\%/6.5\% | Series 8 = 6\%; Series $8.2=5 \%$; Series $8.3=4 \%$ |
| Deferral Bonus | N/A | N/A | N/A | N/A |
| Rollup and Ratchet to Age | 85 | 85 | 85 | 85 |
| Last GMIB Exercise Age | 85 | 85 | 85 | 85 |
| Optional Death Benefit | Greater of Roll Up or Annual Ratchet Guaranteed Minimum Death Benefit (GMDB) |  |  |  |
| Measuring Life | Annuitant | Older Owner | Older Owner | Older Owner |
| Fee at Issue | 0.50\% (5\%) / 0.60\% (6\%) | 0.60\% (Jan. 2007 0.65\%) | 0.65\% / 0.80\% | Series $8=0.80 \%$; Series $8.2=0.85 \%$; Series $8.3=1 \%$ |
| Max Fee | 0.50\% (5\%) / 0.60\% (6\%) | 0.60\% (Jan. 2007 0.65\%) | 0.80\% / 0.95\% | Series 8 = 0.95\%; Series 8.2 = 0.95\%; Series 8.3 $=1.15 \%$ |
| Fee Calculated On | GMDB Benefit Base | GMDB Benefit Base | GMDB Benefit Base | GMDB Benefit Base |
| Fee Reduced From | Account Value | Account Value | Account Value | Account Value |
| Frequency of Fee Charge | Anniversary | Anniversary | Anniversary | Anniversary |
| Resets Frequency | 5 year | 5 year (Jan. 2007 Annual) | Annual | Annual |
| Resets Max Age | 85 | 85 | 85 | 80 |
| Roll up rate | 5\%/6\% | 6\% | 6\%/6.5\% | Series 8 = 6\%; Series 8.2 = 5\%; Series 8.3 = 4\% |
| Rollup and Ratchet to Age | 85 | 85 | 85 | 85 |

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## ACCUMULATOR PRODUCT SUMMARY (please refer to the appropriate prospectus for details)

| Series | Accumulator '04 | Accumulator '06 | Accumulator '07 | Accumulator '08 |
| :---: | :---: | :---: | :---: | :---: |
| Optional Death Benefit | Annual Ratchet to age 85 (aka Highest Anniversary Value to age 85) |  |  |  |
| Measuring Life | Annuitant | Older Owner | Older Owner | Older Owner |
| Fee at Issue | 0.25\% | 0.25\% | 0.25\% | 0.25\% |
| Max Fee | 0.25\% | 0.25\% | 0.25\% | 0.25\% |
| Fee Calculated On | GMDB Benefit Base | GMDB Benefit Base | GMDB Benefit Base | GMDB Benefit Base |
| Fee Reduced From | Account Value | Account Value | Account Value | Account Value |
| Frequency of Fee Charge | Anniversary | Anniversary | Anniversary | Anniversary |
| Resets Frequency/Max Age | N/A | N/A | N/A | N/A |


| Optional Death Benefit | Earnings Enhancement Benefit (EEB) (aka Protection Plus) |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Measuring Life | Annuitant | Older Owner | Older Owner | Older Owner |
| Fee at Issue | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ |  |
| Max Fee | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ | $0.35 \%$ |
| Fee Calculated On | Account Value | Account Value | Account Value |  |
| Fee Reduced From | Account Value | Account Value | Account Value |  |
| Frequency of Fee Charge | Anniversary | Anniversary | Anniversary |  |
| Resets Frequency/Max age | N/A | N/A | N/A | Account Value |

 FOR A COPY OF THE APPLICABLE PROSPECTUS.

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