## Accumulator '04 Accumulator '06 Accumulator '07 Accumulator '08 Series B Share 1.25% B Share 1.30% B Share B Share 1.30% 1.30% Bonus Share 1.50% Bonus Share 1.55% Bonus Share 1.55% Bonus Share 1.55% Total Separate Account annual expense L Share 1.65% L Share 1.65% L Share 1.65% L Share 1.65% C Share 1.70% C Share 1.70% C Share 1.70% C Share 1.70% Yrs. 1&2: Lesser of \$30 or 2% of AV. Yrs. 3+: \$30 waived if AV >= \$50k **Annual Policy Fee** B Share 7,7,6,6,5,3,1,0 B Share 7,7,6,6,5,3,1,0 B Share 7,7,6,6,5,3,1,0 B Share 7,7,6,6,5,3,1,0 Bonus Share 8,8,7,7,6,5,4,3,0 Bonus Share 8,8,7,7,6,5,4,3,0 Bonus Share 8,8,7,7,6,5,4,3,0 Bonus Share 8,8,7,7,6,5,4,3,2,0 Years of CWC L Share 8,7,6,5,0 L Share 8,7,6,5,0 L Share 8,7,6,5,0 L Share 8,7,6,5,0 C Share N/A C Share C Share N/A C Share N/A N/A 38 38 38 Series 8 = 37; Series 8.2/8.3 = 24 Number of Sub Accounts 1.44% 1.44% 1.44% Net Subaccount Fee Max (2012) 1.44% Net Subaccount Fee Min (2012) 0.63% 0.63% 0.63% 0.63% Yes except in Florida, Maryland, Texas and Oregon Premium Suspension

## ACCUMULATOR PRODUCT SUMMARY (please refer to the appropriate prospectus for details)

Optional Living Benefit	Greater of Roll up to age 85 or Annual Ratchet to age 85 Guaranteed Minimum Income Benefit (GMIB)				
Measuring Life	Annuitant	Older Owner	Older Owner	Older Owner	
Fee at Issue	0.55% (5%) / 0.65% (6%)	0.65%	0.65% / 0.80%	Series 8 = 0.80%; Series 8.2 = 0.85%; Series 8.3 = 1%	
Max Fee	0.55% (5%) / 0.65% (6%)	0.65%	0.95% / 1.10%	Series 8 = 1.05%; Series 8.2 = 1.05%; Series 8.3 = 1.3%	
Fee Calculated On	GMIB Benefit Base	GMIB Benefit Base	GMIB Benefit Base	GMIB Benefit Base	
Fee Reduced From	Account Value	Account Value	Account Value	Account Value	
Frequency of Fee Charge	Anniversary Charge	Anniversary Charge	Anniversary Charge	Anniversary Charge	
Resets Frequency	5 year	5 year (Jan. 2007 Annual)	Annual	Annual	
Resets Max Age	75	75	75	80	
Roll up rate	5% / 6%	6%	6% / 6.5%	Series 8 = 6%; Series 8.2 = 5%; Series 8.3 = 4%	
Deferral Bonus	N/A	N/A	N/A	N/A	
Rollup and Ratchet to Age	85	85	85	85	
Last GMIB Exercise Age	85	85	85	85	

Optional Death Benefit	Greater of Roll Up or Annual Ratchet Guaranteed Minimum Death Benefit (GMDB)			
Measuring Life	Annuitant	Older Owner	Older Owner	Older Owner
Fee at Issue	0.50% (5%) / 0.60% (6%)	0.60% (Jan. 2007 0.65%)	0.65% / 0.80%	Series 8 = 0.80%; Series 8.2 = 0.85%; Series 8.3 = 1%
Max Fee	0.50% (5%) / 0.60% (6%)	0.60% (Jan. 2007 0.65%)	0.80% / 0.95%	Series 8 = 0.95%; Series 8.2 = 0.95%; Series 8.3 = 1.15%
Fee Calculated On	GMDB Benefit Base	GMDB Benefit Base	GMDB Benefit Base	GMDB Benefit Base
Fee Reduced From	Account Value	Account Value	Account Value	Account Value
Frequency of Fee Charge	Anniversary	Anniversary	Anniversary	Anniversary
Resets Frequency	5 year	5 year (Jan. 2007 Annual)	Annual	Annual
Resets Max Age	85	85	85	80
Roll up rate	5% / 6%	6%	6% / 6.5%	Series 8 = 6%; Series 8.2 = 5%; Series 8.3 = 4%
Rollup and Ratchet to Age	85	85	85	85

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## ACCUMULATOR PRODUCT SUMMARY (please refer to the appropriate prospectus for details)

Series	Accumulator '04	Accumulator '06	Accumulator '07	Accumulator '08	
<b>Optional Death Benefit</b>	Annual Ratchet to age 85 (aka Highest Anniversary Value to age 85)				
Measuring Life	Annuitant	Older Owner	Older Owner	Older Owner	
Fee at Issue	0.25%	0.25%	0.25%	0.25%	
Max Fee	0.25%	0.25%	0.25%	0.25%	
Fee Calculated On	GMDB Benefit Base	GMDB Benefit Base	GMDB Benefit Base	GMDB Benefit Base	
Fee Reduced From	Account Value	Account Value	Account Value	Account Value	
Frequency of Fee Charge	Anniversary	Anniversary	Anniversary	Anniversary	
Resets Frequency/Max Age	N/A	N/A	N/A	N/A	

Optional Death Benefit	Earnings Enhancement Benefit (EEB) (aka Protection Plus)			
Measuring Life	Annuitant	Older Owner	Older Owner	Older Owner
Fee at Issue	0.35%	0.35%	0.35%	0.35%
Max Fee	0.35%	0.35%	0.35%	0.35%
Fee Calculated On	Account Value	Account Value	Account Value	Account Value
Fee Reduced From	Account Value	Account Value	Account Value	Account Value
Frequency of Fee Charge	Anniversary	Anniversary	Anniversary	Anniversary
Resets Frequency/Max age	N/A	N/A	N/A	N/A

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